

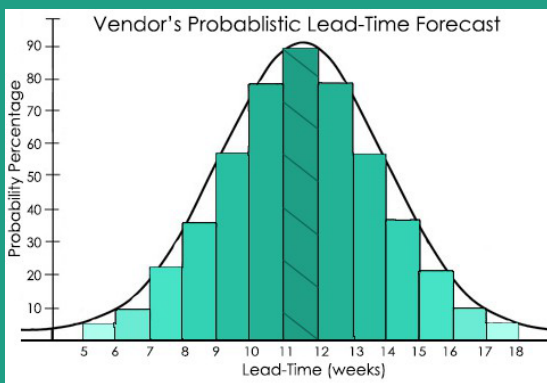


## Lead-Time Forecast SaaS

Global market volatility continues to disrupt the timeliness of supplier deliveries. Thus, impacting fast moving consumer goods **manufacturers and distributors** who are affected by longer than expected lead-times. This has increased inventory costs, reduced product margins, and stifled customer satisfaction levels. In fact, lead-time uncertainty is a key factor that elevates safety stock quantities as a **hedge against future shortages**. In response to this on-going challenge, Vizen offers an automated, probability-based machine learning tool that identifies root cause factors hindering consistent source planning and procurement order fulfillment.

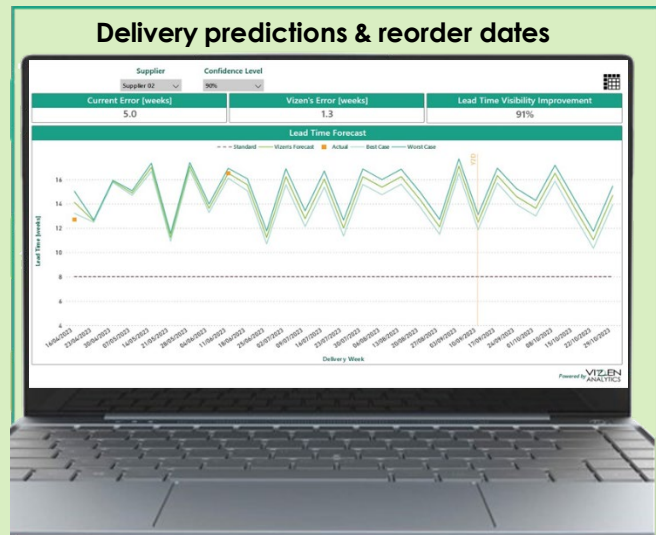
### Probabilistic Forecasting

Probabilistic forecasting summarizes the predictive distribution of potential future outcomes based on applied machine learning and statistical analytics.



Example of a probability distribution curve for lead-time fulfillment by weekly time interval

Vizen offers a subscription based online SaaS solution that analyzes your historical lead time data patterns and applies tailored **causal-market intelligence** to your forecast including known vendor shortages, production delays and freight transit disruptions. We continuously update each vendor's projected lead-time intervals on a weekly basis. Thus, informing procurement of the best date to restock supply, **ensuring long term reliability** that optimizes future buffer safety stock consistently over time.



### Cost Savings Potential

An X % improvement in lead-time accuracy generates an equal reduction in excess safety stock

### Proof of Value

Vizen offers a 30-day no cost Proof of Value forecast comparison

### About Vizen Analytics

- Launched in January 2021
- Multiple enterprise clients
- Best Start-ups - Activant Capital
- Rising stars - Start-up magazine

### Actionable Software

| Supplier    |             | Confidence Level |             | Lead Time Overview |                    |                  |                  |           |            |
|-------------|-------------|------------------|-------------|--------------------|--------------------|------------------|------------------|-----------|------------|
| Target Date | Supplier    | Origin           | Facility    | Destination        | Standard Lead Time | Vizen's Forecast | Confidence Level | Best Case | Worst Case |
| 16/04/2023  | Supplier 02 | Japan            | Facility 02 | Texas, US          | 8.00               | 14.11            | 90%              | 13.21     | 15.02      |
| 23/04/2023  | Supplier 02 | Japan            | Facility 02 | Texas, US          | 8.00               | 12.58            | 90%              | 12.49     | 12.67      |
| 30/04/2023  | Supplier 02 | Japan            | Facility 02 | Texas, US          | 8.00               | 15.84            | 90%              | 15.75     | 15.93      |
| 07/05/2023  | Supplier 02 | Japan            | Facility 02 | Texas, US          | 8.00               | 14.88            | 90%              | 14.69     | 15.07      |

\*Based on order size, weight and date order accepted

### Team & Industry



**Greg Foster**  
Founder & CEO

- 25+ years supply chain leadership
- Industrial / automotive / construction



**Global Data Science Team**



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